



BetterContact Hubspot APP

20+ data providers in one to find verified mobile phone numbers.

Roman Hipp

Bettercontact.rocks

roman@bettercontact.rocks

Overview

We have developed this app to search for contact details through BetterContact, by leveraging their mobile phone number finder within HubSpot, and updating the contact information in HubSpot accordingly.

Prerequisites

Before proceeding, make sure you have signed up for a [BetterAccount](#) account here. You'll also need an API key for connectivity with BetterContact Hubspot App.

Authorization

On the authorization screen, click the "Connect" button to get started. This will take you to hubspot.com to select your desired portal to connect to and to approve the necessary permissions.



Connecting **BetterContact** to **HubSpot**

BetterContact

This app is requesting access to your HubSpot account. Continue connecting if you agree.

✓ **Manage and view your CRM data**

View properties and other details about contacts.
Create, delete, or make changes to contacts.

View properties and other details about companies.

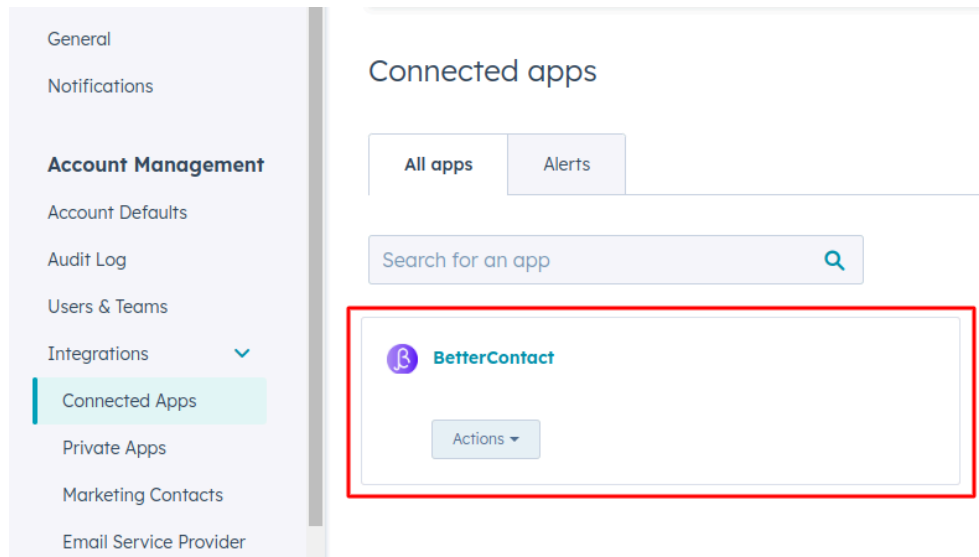
 Basic HubSpot account information

This includes your user email address and the account's primary domain.

Connect app

Cancel

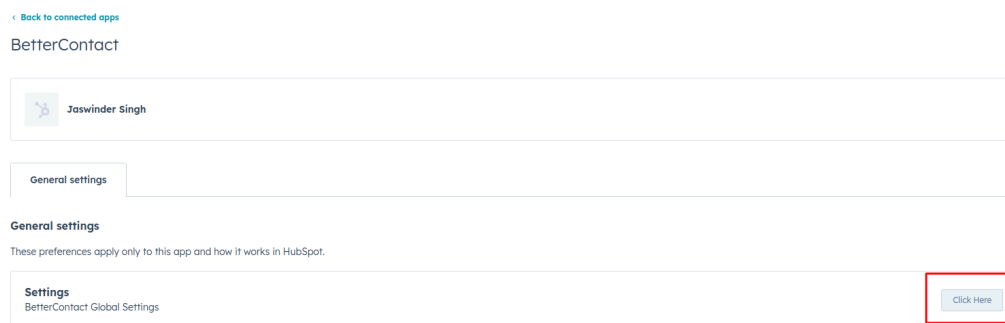
Once you are connected, the installation is complete! Your screen should then look like this:



Usage

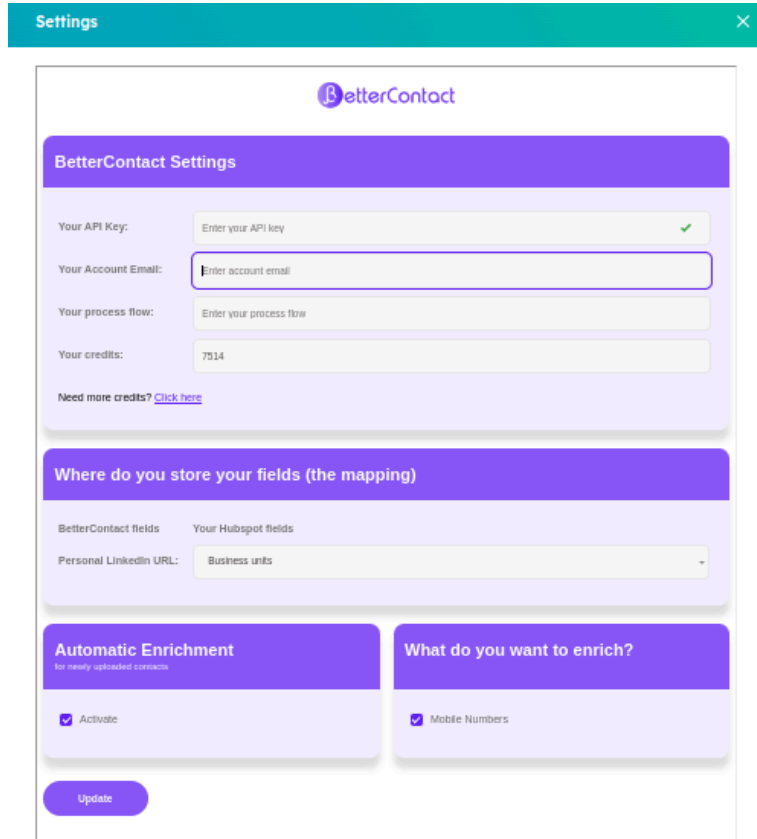
❖ App Settings

- Once you've opened the "BetterContact" settings, you can see the following screen. Now click on the **"Click Here"** button.



- Once you've clicked on the **"Click here"** button then you can see the following screen, where you can update various settings as needed.

- You need to add your **BetterContact API** key and account email for further API connectivity.
- Rest Follow the prompts or options available to modify the settings according to your preferences.



The screenshot shows the 'Settings' window of the BetterContact application. The window has a teal header with the title 'Settings' and a close button. The main content area is white and contains several sections:

- BetterContact Settings** (purple header):
 - Your API Key:** A text input field with the placeholder 'Enter your API key' and a green checkmark icon.
 - Your Account Email:** A text input field with the placeholder 'Enter account email'.
 - Your process flow:** A text input field with the placeholder 'Enter your process flow'.
 - Your credits:** A text input field showing the value '7514'.
 - A link: 'Need more credits? [Click here](#)'.
- Where do you store your fields (the mapping)** (purple header):
 - BetterContact fields:** A list of fields.
 - Your Hubspot fields:** A dropdown menu showing 'Business units'.
- Automatic Enrichment** (purple header):
 - for newly uploaded contacts**
 - ☒ **Activate**
- What do you want to enrich?** (purple header):
 - ☒ **Mobile Numbers**
- Update** button (purple).

❖ Workflow Action

- You can now use the custom workflow actions within contact-based workflows.

Integrated apps

Install app

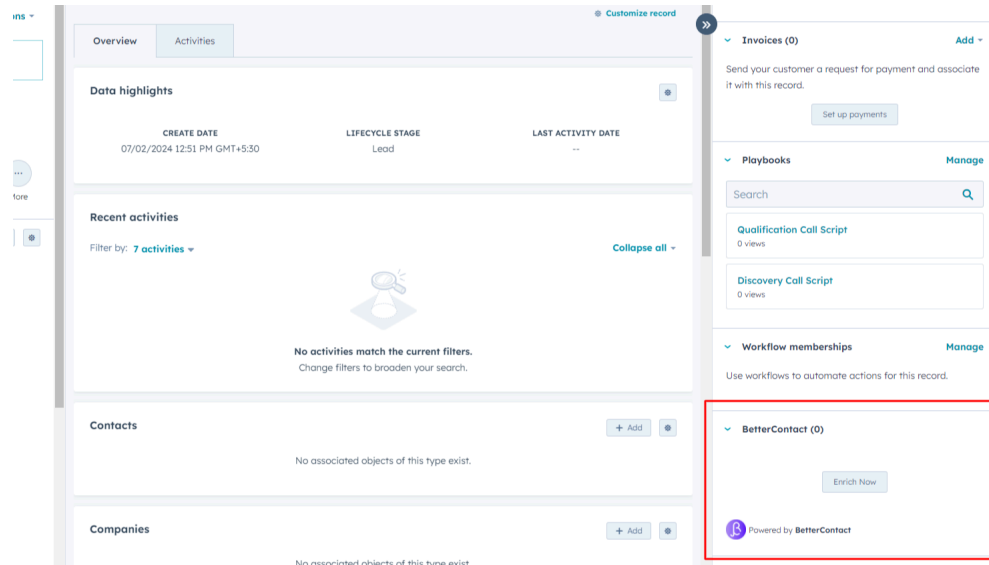


Enrichment Contact

[Open app settings](#)

❖ CRM Card

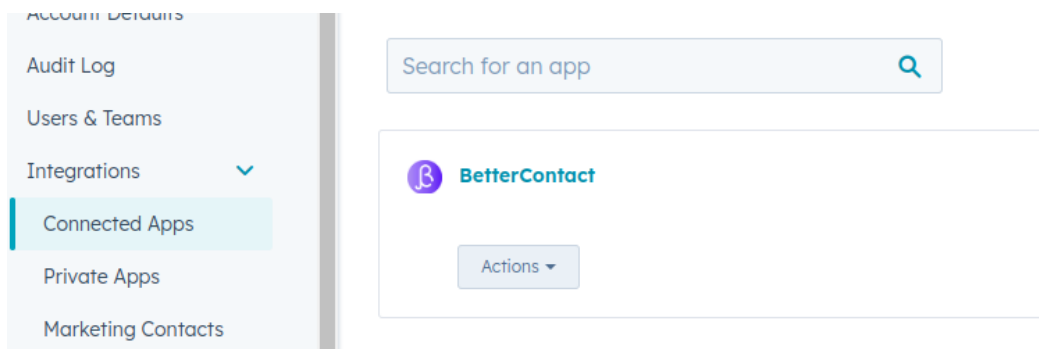
- For particular contact enrichment you can use the CRM Card. On the contact page scroll down and you can see the **“BetterContact”** custom crm card on the right side panel.



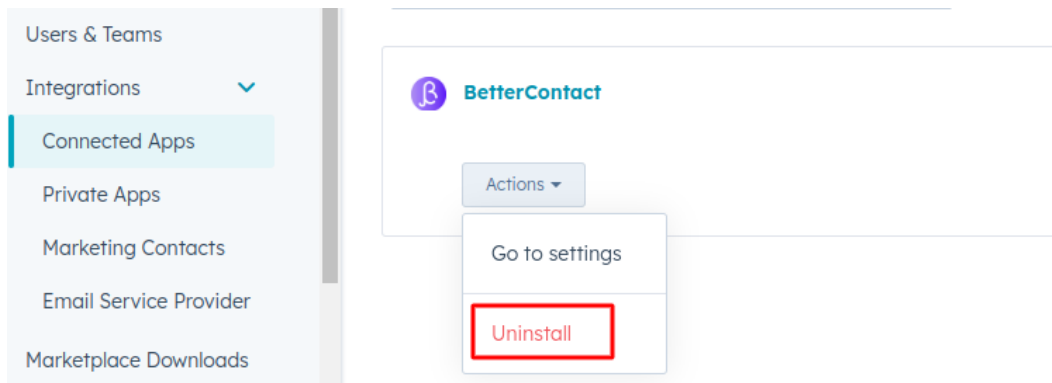
Uninstallation

In order to uninstall the BetterContact app, follow the steps provided in [this article](#) regarding uninstalling connected apps.

1. Log into Hubspot
2. Navigate to Settings > Integrations
3. Locate the BetterContact card



4. Click Disconnect



5. Click Yes, I am sure

Note: Uninstalling the app will not delete any of your existing data, however, it will impact your ability to use the functionality described above.

Support

For any additional inquiries or feature requests, please submit your feedback to roman@bettercontact.rocks